



TEDCO enhances economic development growth through the fostering of an inclusive entrepreneurial and innovation ecosystem. We discover, invest in, and help build great Maryland-based, technology companies.

# MARYLAND'S SOURCE FOR START-UP SUCCESS



## HOW CAN WE HELP?



### GATEWAY SERVICES

Supporting entrepreneurs with the creation and growth of their ventures through the availability of valuable resources.



#### ACCESS TO ADVISORY SERVICES

- ▶ Office Hours
- ▶ Network Advisors
- ▶ Rural Business Innovation Initiative
- ▶ Prelude Pitch
- ▶ Round Tables



#### ACCESS TO ENTREPRENEURIAL RESOURCES

- ▶ Workshops
- ▶ Partnerships
- ▶ On-line Educational Tools
- ▶ Market Search



### PRE-SEED INVESTMENT

#### BUILDER FUND

▶ \$550K

Supporting the development of startup companies run by entrepreneurs who demonstrate a socially or economically disadvantaged background that hinders access to traditional forms of capital and executive networks at the pre-seed stage.

#### RURAL PRE-SEED FUND

▶ \$100K

Supporting the growth of technology-based companies in the rural areas of Maryland.



#### SELECT INVESTMENTS

NOVEL DX

kweliTV  
OUR CULTURE.  
CURATED.

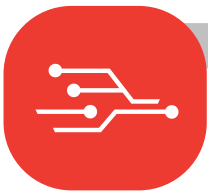
PROTRAKR

GOEFER



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ADVANCING PERMEABLE

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### TECH TRANSFER

Moving innovations from the research lab to the commercial sector to create new ventures and to make new products and cures available to the public.

#### MARYLAND STEM CELL RESEARCH FUND

▶ \$8.2M

Promoting state-funded stem cell research and cures through grants and loans to public and private entities in the state.

#### MARYLAND INNOVATION INITIATIVE

▶ \$5.6M

Accelerating to market promising technologies with significant commercial potential from Maryland academic research institutions.



#### SELECT INVESTMENTS



RoosterBio



LIFESPROUT

HARPOON MEDICAL

ANALYTICAL INFORMATICS, INC



## INVESTMENT

Fostering the growth and scaling of strong companies in Maryland and providing economic and financial returns to the state.

### SEED INVESTMENT FUND

▶ **\$100K - 500K PER COMPANY**



Working alongside entrepreneurs as partners to drive the next wave of startups.

### MARYLAND VENTURE FUND

▶ **\$500K - \$1.5M PER COMPANY**



Investing in early-stage companies to grow the next generation of outstanding businesses in Maryland.



### SELECT INVESTMENTS

PROTENUS

mindoula  
ataata

MAXTENA

Fugue

8

# ECONOMIC IMPACT



OVER  
**\$200M**

IN FOLLOW-ON INVESTMENT RECEIVED BY COMPANIES FUNDED BY MARYLAND INNOVATION INITIATIVE

OVER  
**\$144M**



AND 436 GRANTS HAVE BEEN COMMITTED THROUGH THE MD STEM CELL RESEARCH FUND



**\$1.6B**  
IN 2018

OF ECONOMIC IMPACT  
IN MARYLAND



JOB'S SUPPORTED THROUGH TEDCO FUNDING



GENERATED IN-STATE AND LOCAL TAX REVENUE ANNUALLY

OVER  
**\$50M** CONTRIBUTED BY MARYLAND VENTURE FUND COMPANIES IN FEDERAL TAX REVENUE



Visit us for more about bringing innovation to market at

**TEDCOMD.COM**