



## ABOUT THE PROGRAM

**TEDCO's Builder Fund** is a pre-seed stage investment program augmented by proven executive leadership to accelerate the commercialization of highly scalable business opportunities. The hands-on business building model targets startup companies early in development and entrepreneurs who demonstrate a socially or economically disadvantaged background. The goal of the program is to position good companies for follow-on, professional investment.

## CONTACT

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## HOW TO QUALIFY

### WHO

Scalable startup companies (typically less than 2 years as a legal entity) commercializing a product or technology with a principal place of business in Maryland are welcome to apply. Strongest consideration is given to founders who demonstrate a lack of conventional funding access due to a socially or economically disadvantaged status. Companies should welcome active involvement from TEDCO's network of outsourced executives. Investment recipients are required to have at least one founding manager working at the company full-time.

### WHAT

The Builder Fund invests up to \$50,000 in two tranches: the first tranche at the inception of its cohort-style program, and the second tranche after a company's timely achievement of pre-determined milestones.

The program is divided into two phases: the first 12 weeks include accelerated learning, one-on-one advisory, operations support, and networking; the second 12 weeks allow for continued operations support.

### HOW

Apply online at [tedcomd.com/builderfund](http://tedcomd.com/builderfund). Applications are accepted twice annually for a spring and fall cohort.



For more info, visit:  
[TEDCOMD.COM/BUILDERFUND](http://TEDCOMD.COM/BUILDERFUND)





## INVESTMENTS



## RECENT NEWS

**TEDCO funds three 'economically disadvantaged' Maryland startups** – *Baltimore Business Journal*

**TEDCO unveils latest Builder Fund cohort** – *The Daily Record*

**TEDCO announces new round of Pre-Seed Builder Fund program recipients** – *Baltimore CityBizList*

**TEDCO's Builder Fund is closing the investment gap for more entrepreneurs** – *Technical.ly DC*

**TEDCO has new funding and programming for underserved founders** – *Technical.ly Baltimore*



**For more info, visit:  
[TEDCOMD.COM/BUILDERFUND](https://tedcomd.com/builderfund)**

## About TEDCO

TEDCO works with entrepreneurs and start-ups looking for connection to funding and resources. These companies are at the forefront of innovation as they are developing new, technology-based products to meet needs in a variety of industries. These companies and others in the region are seeking partners to help scale their businesses. TEDCO also works closely with innovators at Maryland's academic and federal research institutions through its technology commercialization programs. Ultimately, to help established corporations in Maryland maintain a competitive advantage, TEDCO connects them with the newest technology innovations being developed right in their own backyard.