

TEDCO's [Network Advisors](#) fall into at least one of the following **areas of expertise**:

- Business Strategy (General)
- Clinical Trials
- Contracts, Agreements
- Customer Discovery and Product Market Fit
- Customer Engagement
- DoD & Federal Contracts, Sourcing, Procurement, etc.
- Enterprise Selling (Sales Process)
- Facilitation & Mediation
- FDA or Other Regulatory
- Finance and Accounting
- Intellectual Property (IP)
- IT & Cybersecurity
- Manufacturing
- Marketing
- Mergers & Acquisitions
- Operations
- Organizational Development
- Pitch Refinement
- Product Development (Other)
- Product Development (Software)
- Product Management
- Prototyping
- Quality Management Systems
- Reimbursement Strategy (biotech, life science, etc.)
- Research & Development
- Revenue and Pricing Models or Strategies
- SBIR, STTR, BAA, IDIQ, Etc.
- Speech Coaching
- Staffing and Team Development
- UX/UI