



TEDCO's Venture Development resources are designed to accelerate the growth of promising start-ups, helping them achieve key milestones. Tailored to each company's unique needs and stage of development, these resources are delivered in collaboration with entrepreneurs and their advisors. TEDCO works closely with start-ups to craft customized solutions that complement existing support, ensuring a path forward that maximizes success.

The Venture Development team connects entrepreneurs to a robust network of fellow founders and industry leaders, offering invaluable guidance throughout the startup journey. With access to market insights, intellectual property management tools, and expert connections, TEDCO empowers companies to thrive in the competitive entrepreneurial landscape.

ACCELERATING STARTUP COMPANIES' JOURNEY TO SUCCESS

CONCEPT CAPITAL

Concept Capital offers flexible funding for underrepresented entrepreneurs, particularly those from rural and marginalized communities. Through convertible notes ranging from \$25,000 to \$50,000, this program provides the necessary financial backing to bridge the early-stage funding gap. In addition to funding, entrepreneurs receive mentorship and advisory services to help them prepare for future venture capital investment.

INTELLECTUAL PROPERTY MANAGEMENT PLATFORM (IPGEN)

TEDCO offers a complimentary one-year subscription to IPGen's intellectual property management platform, which helps entrepreneurs effectively manage and protect their IP. This resource enables startups to streamline IP processes, reduce risks, and enhance the value of their intellectual property, providing a strong foundation for future business growth.

NETWORK ADVISORS

TEDCO's extensive network of industry professionals and experienced entrepreneurs provides valuable advisory support to startups. This network serves as a vital resource for entrepreneurs looking to expand their knowledge, connect with industry leaders, and access mentorship.

— VENTURE DEVELOPMENT

ACCELERATING STARTUP COMPANIES' JOURNEY TO SUCCESS

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PRELUDE PITCH

Prelude Pitch offers an opportunity for entrepreneurs to present their business ideas to a panel of seasoned professionals and receive constructive feedback. This platform helps start-ups refine their pitches, gain insights into market readiness, and improve their presentation skills, providing valuable preparation for securing investment and partnerships.

RURAL BUSINESS INNOVATION INITIATIVE (RBII)

RBII fosters innovation and support business growth in rural Maryland by providing funding, resources, and guidance. This program targets tech-driven companies, helping them scale and compete in the broader marketplace, while creating economic opportunities outside of urban centers. Eligible startups receiving mentorship through this initiative can apply for a \$10k Project Grant and/or \$25k in Concept Capital based on their rural status.

URBAN BUSINESS INNOVATION INITIATIVE (UBII)

UBII focuses on technology-based businesses in urban Maryland, supporting the growth of early-stage ventures through resources, grant funding, and expert mentorship. The initiative promotes economic development, job creation, and innovation, helping businesses grow and thrive in competitive industries. Eligible startups receiving mentorship through this initiative can apply for a \$10k Project Grant.

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ABOUT TEDCO

TEDCO, the Maryland Technology Development Corporation, enhances economic empowerment growth through the fostering of an inclusive entrepreneurial innovation ecosystem. TEDCO identifies, invests in, and helps grow technology and life science-based companies in Maryland.