



CELEBRATING OUR FINAL YEAR!

SPONSOR FULFILLMENT REPORT

OCTOBER 21, 2025

The Hotel at the University of Maryland

PRESENTED BY:



TEDCMD.COM

THANK YOU



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Every entrepreneur felt loved. To the core. Every TEDCO member I met, and I mean *EVERY* single one, showed up straight from the heart. TEDCO keeps building a community where we lift as we climb, and that spirit is exactly why it makes Maryland's innovation story so special.

- Poorva Dharkar, Ziva (Entrepreneur)

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In its 11th and **final** year, TEDCO's Entrepreneur Expo went out with a bang—our biggest, boldest, and most dynamic event yet! This year's Expo surpassed every expectation, uniting one of the most diverse and energetic gatherings of entrepreneurs, investors, and innovators Maryland has ever seen.

With five focused tracks exploring today's most vital industry sectors, the Expo offered an incredible range of insights and inspiration, delivering tremendous value to everyone who participated.

Your support played a huge role in making our grand finale such a success. Because of you, this year's Expo became a true celebration of Maryland's entrepreneurial spirit and the strongest turnout in the event's history.

As the state's premier gathering for entrepreneurs, the Expo drew **more than 1,170 attendees**, including leaders from life sciences, technology, economic development, and investment communities. The energy throughout the day was electric, filled with ideas, collaboration, and new connections that will continue to spark innovation across the region.

We were thrilled to welcome an outstanding lineup of keynote speakers. Niccolo de Masi, CEO and Chairman of IonQ, shared visionary insights on Maryland's role

as the emerging hub for quantum innovation, while University of Maryland President Darryll Pines opened the day with inspiring remarks that captivated the audience. And during our lunch keynote, Governor Wes Moore energized the crowd with his strategy for Maryland's lighthouse sectors and growing economic future.

Our lunch keynote panel discussion—featuring Riccardo Benn (Maryland Department of Commerce), Dana Stebbins (Maryland Economic Development Commission), Tom Sadowski (MEDCO), and Brad Fallon (DHCD)—offered invaluable perspectives on the state's thriving lighthouse sectors and the impact on the early-stage business community.

The feedback from attendees, speakers, and exhibitors has been overwhelmingly positive. Many called this year's Expo the most engaging and inspiring yet, a fitting finale to more than a decade of celebrating entrepreneurship in Maryland.

Thank you again for being part of this incredible journey. Your support helped make **TEDCO's final Entrepreneur Expo a milestone event**, and we're deeply grateful you were there to celebrate with us.



2025 HIGHLIGHTS & KEY METRICS



1,179

Attendees



108

Exhibitors



112

Speakers



23

Sessions



50

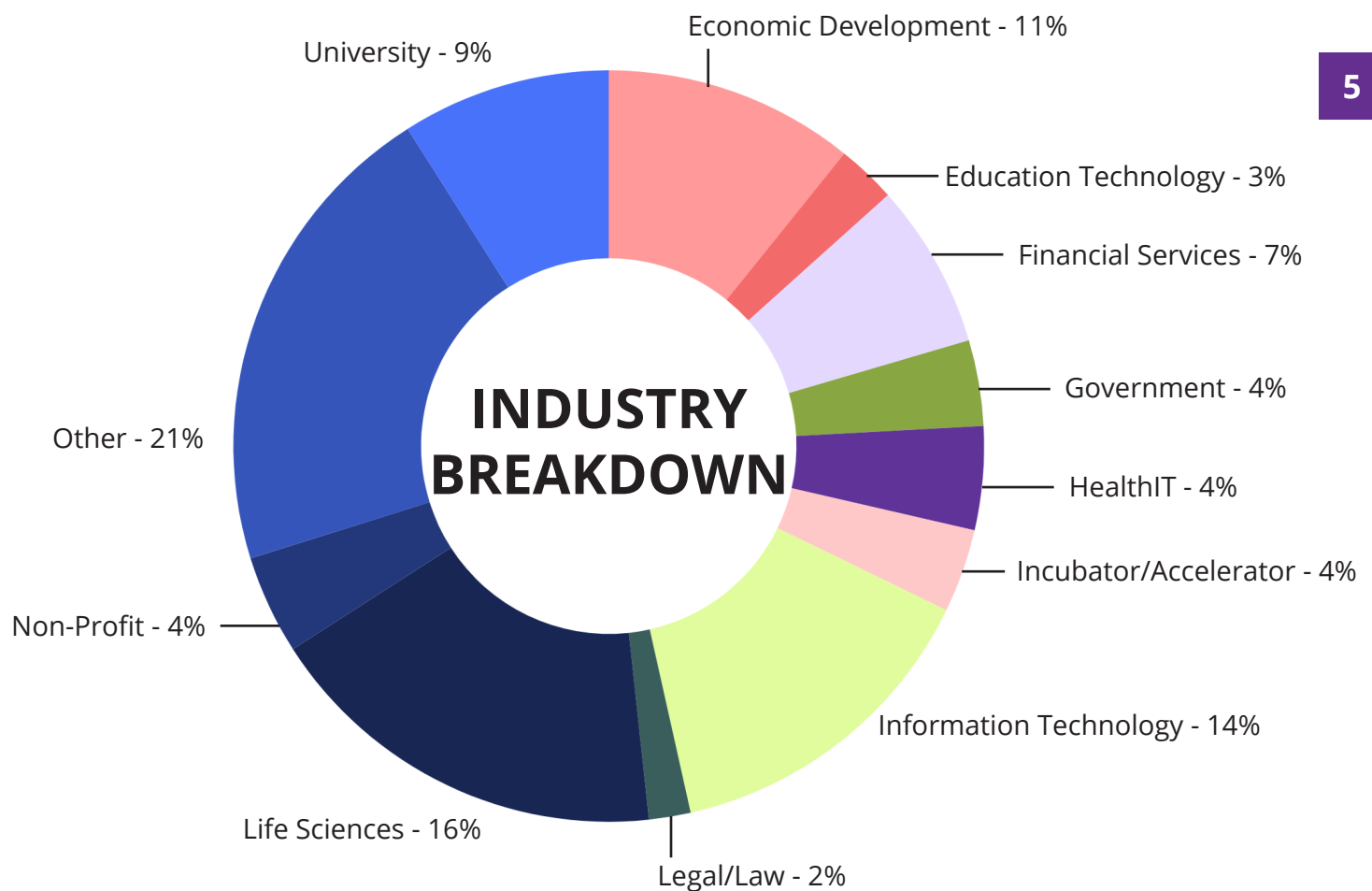
Startup Exhibitors

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97% said their purpose was accomplished

81% had a lot/great deal of value from Expo

95% rated the event good/excellent





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We had focused conversations with founders, investors, and ecosystem leaders who understand the realities of building something from scratch in life sciences and diagnostics. The guidance and feedback we received will directly inform how we navigate our next phase of product development, clinical validation, and funding. Thank you TEDCO for building a space where real conversations happen and real progress gets made.

- Shastrah.AI (Startup)

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TEDCO's 2025 Entrepreneur Expo reminded me that innovation starts with connection. Hearing from leaders and visionaries inspired me to keep pushing boundaries, stay curious, and create opportunities that make a real impact.

- Isidore Tabe, Frostburg State University Student

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Business moves at the speed of trust. Thanks to the TEDCO Expo, I made the fastest sale I've had in the past 5 years! I met my new client during the evening reception, and within 25 minutes, we reviewed the scope of work and closed the sale right at my exhibit booth. The project kicked off just days later, and we began onboarding the following week!

- Mike Malloy, Malloy Industries (Exhibitor)

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Throughout the event, Maryland leaders reinforced the state's focus on growing life sciences, aerospace, and manufacturing and distribution. The state also announced partnerships bringing foreign direct investment from Korea, Jordan, and Taiwan, with quantum being positioned as a tool to accelerate growth across sectors. Thanks to TEDCO for having us, and for bringing Maryland's entrepreneurial community together!

- EcoMap Technologies (Exhibitor / Startup)

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I attended the TEDCO Entrepreneur Expo for the first time, and what an incredible experience! As an entrepreneur myself, meeting so many inspiring leaders and innovators truly motivated me! I also loved reconnecting with the World Trade Center Institute team there and hearing from Gov. Wes Moore, who reminded everyone that Maryland is the place to invest in and grow!

- Maryada Bhattarai, University of Maryland, Baltimore County Student (Entrepreneur)

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It was an electrifying experience from start to finish! In our current times of uncertainty, it was great to let our entrepreneurs know that they were not alone and that we were still resilient, goal-focused and optimistic about the future! Congratulations Tammi Thomas and team!

- Arti Santhanam, ETC Baltimore

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I walked away inspired, with new insights, valuable connections, and fresh motivation to keep pushing forward with my vision.

- Jimmy Jackson, TechForGood (Entrepreneur)

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The TEDCO Expo last was super useful for Technical.ly. We were given a wonderful exhibitor location, just outside the main expo hall on the way to one of the most-used session rooms, so lots of foot traffic past our table — and many people stopped to chat. Many old connections refreshed, new connections made and story ideas incubated.

- Technical.ly (Exhibitor / Media Collaborator)

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MARYLAND'S QUANTUM LEAP: TEDCO'S RECORD-BREAKING EXPO 2025 UNVEILS TRILLION-DOLLAR OPPORTUNITIES AND GLOBAL EXPANSION

Read Publication [here](#)

"You're going to move from this classical world to a fully quantum one where our quantum sensors are able to capture information and we're able to transfer that information to our quantum networks in a tangled state securely, and we're able to process that information on our computers," stated IonQ CEO Niccolo de Masi.





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Events like the TEDCO EXPO give our students a window into what's possible. They see their classroom learning come to life in real-world innovation spaces, and they make connections that can shape their professional futures.

- Jennifer Walsh, Frostburg State University

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TEDCO's Entrepreneur Expo highlighted Maryland's commitment to support and grow the life sciences ecosystem. We really appreciate TEDCO's ongoing support! Beyond funding, their guidance and resources are invaluable to our journey to prevent post-surgical abdominal adhesions.

- BioEvanesce (Exhibitor / Startup)

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For more than a decade, the TEDCO Entrepreneur Expo has been life-changing for Maryland's founders and small-business leaders. No other organization has matched TEDCO's convening power in bringing together entrepreneurs, investors, service providers, policymakers, speakers, and exhibitors and delivering so much value in a single day. Whether someone is exploring a new idea, launching their first venture, or leading a growth-stage company, the Expo has been the single most reliable source of catalytic connections.

- Wynne Briscoe (Entrepreneur)

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OCTOBER 21, 2025
THE HOTEL AT THE UNIVERSITY OF MARYLAND
PITCH. NETWORK. LEARN. **BE INSPIRED.**

PANELISTS

 PANELISTS	 MODERATOR Catherine Hill Ritchie Senior Director, Venture Funds TEDCO	 Christine Sanni CEO Sybal Corp	 Julie Saltman CEO Standd	 Laura Nolan Executive Vice President TEDCO
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TEDCOMDEXPO.COM



IN THE NEWS



TEDCO's Second Concept Capital Pitch Competition Winner Announced

Read Press Release [here](#)

"The Concept Capital Pitch Competition offered more than just potential funding to the competitors – it provided a chance to practice pitching, receive real-time feedback from expert judges and connect with interested audiences," said TEDCO CEO Troy LeMaile-Stovall. "We are honored to have hosted such an opportunity for the Maryland ecosystem, and we thank all judges, attendees and competitors for joining us. And congratulations to BioEvanesce for their win – we look forward to hearing about the company's success in the future."

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TEDCO Unveils Second Round of Equitech Growth Fund Awardees

Read Press Release [here](#)

"For the second round of this fund, we received 93 applicants – a 25% increase in interest from the inaugural round," said TEDCO CEO Troy LeMaile-Stovall. "We are happy to say that, of these applications, there was a 15% increase in geographic diversity with nearly all 14 categories represented with advanced manufacturing, entrepreneur development, STEM Education and Cybersecurity emerging as most popular. This level of interest indicates that the Maryland ecosystem is committed to making this our decade, embracing our role as part of the epicenter for cybersecurity talent and supporting innovative minds across the state."



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The TEDCO team delivered a flawless, high-caliber event—as always. Although I think this is the best thus far. The level of planning, coordination, and professionalism was obvious in every detail—from pre-event communications and wayfinding to the venue, exhibit floor, program, AV, food, drinks, and timing. We also made valuable connections across universities, SBIR/STTR students, and supporting professionals, and it was energizing to see entrepreneurs from TEDCO programs we’ve been supporting being able to network in person.

- Olessia Smotrova, OST Global Solutions

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The Expo was outstanding! I’ve been to a lot of events over the years, but this was by far the best I’ve ever attended! The content, energy, speakers, exhibits, venue, food, and giveaways were all top-notch, and the attention to detail was evident in every aspect!

- Teresa Payne-Nunn,
Institute for Women Entrepreneur Excellence

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It was a great honor to participate in the recent TEDCO Entrepreneur Event... The entire program was exceptionally well-organized, and I learned a great deal from the many insightful conversations I had with attendees.

I was deeply impressed by Maryland's strong foundation in science and innovation. Having often referred to IonQ as a leading case study featuring Korean American founder Dr. Jungsang Kim, it was truly a privilege to hear the company's vision directly from the CEO.

- MyeongSeon Kim, KVIC

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GLOBAL CONNECTIONS

TEDCO Announces Signing of an Agreement Enabling up to \$50 Million Investment Capital from Taiwanese APAC Investment and Innovation Development Association TAIWAN (TAIIDA) and SFIC Group

Read Press Release [here](#)

"This partnership is about far more than direct investments in startups," said Kunlun Lien, chairman of TAIIDA. "We place greater emphasis on investing in the future of technology, strengthening talent pipelines between Maryland and Taiwan, and generating long-term impact through sustained cross-border collaboration."



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TEDCO Announces Collaboration with the Hashemite Kingdom of Jordan

Read Publication [here](#)

"Jordan is home to one of the most vibrant technology and entrepreneurship ecosystems in the Middle East, powered by talented innovators and forward-looking leadership," said H.E. Ambassador Dina Kawar, Jordanian Ambassador to the U.S. "Through this new collaboration with TEDCO and the Jordan Source program, we are creating meaningful opportunities for startups in Jordan and Maryland to connect, collaborate and expand into new markets. This agreement reflects the shared values of innovation and collaboration that define both of our ecosystems, and we look forward to seeing it grow into lasting success. We are grateful to TEDCO and to Governor Moore for their partnership and vision in advancing this important collaboration."



TEDCO Announces Signing an Agreement with Kunicorn Investment LLC

Read Press Release [here](#)

"We are delighted to partner with TEDCO to bring together startups and entrepreneurs from both countries, fostering collaboration and unlocking new opportunities for innovation and cross-border growth," said Victor Chang, partner at Kunicorn.



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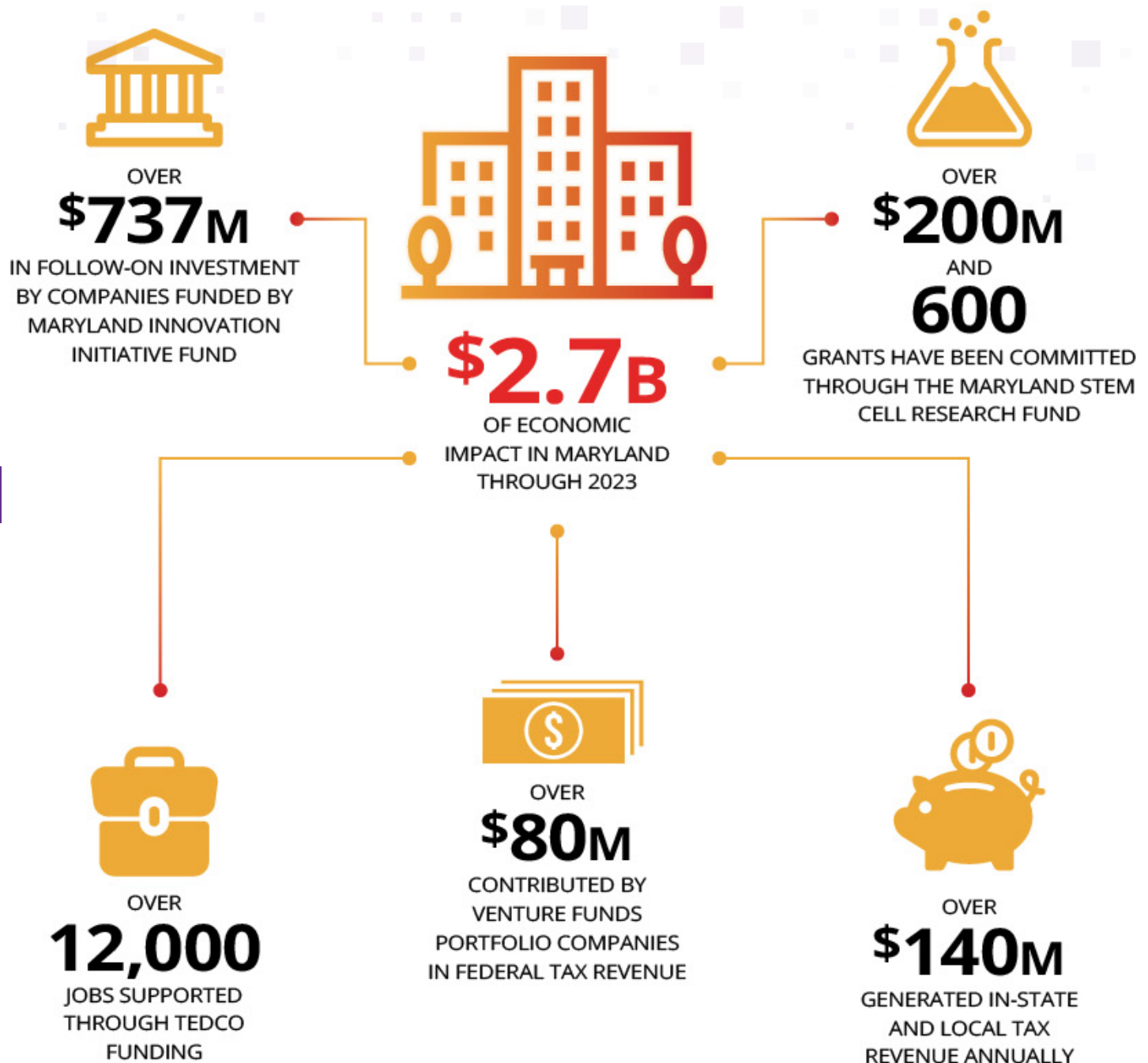
TEDCO Announces Joint-Declaration Agreement Signing with Korea Venture Investment Corporation

Read Press Release [here](#)

MyeongSeon Kim, head of KVIC's U.S. East Coast Office, expressed strong interest in Maryland's robust scientific foundation and its culture of diversity and inclusion. He noted that through this Joint Declaration, he hopes to see Maryland's outstanding startups expand into Korea, and Korea's innovative tech startups enter the Maryland ecosystem. He also expressed his expectation that Korean professionals at institutions such as Johns Hopkins University and the University of Maryland will be further encouraged to launch startups and attract investment through this initiative.



TEDCO ECONOMIC IMPACT





ODE TO TEDCO EXPO

This—is Maryland. Where innovation hums in the heartbeat of the room, and possibility shakes the walls.

Where founders walk in with fire, and walk out with futures.

The CEO? Dancing down the aisles—not for show, but for joy. Because when ideas come alive, you can't help but move.

Here, the leaders wear many hats—the architect, the catalyst, the storyteller, the ally. All building, ideating, growing, guiding what's next.

And there's the governor, beaming with pride—not at a podium, but among the people, because this is how Maryland leads: side by side, hustle to heartbeat, state to startup.

Look to the lights—our lighthouse sectors, shining across the bay: life sciences healing the world, cyber tech defending its pulse, quantum feeding the future, aerospace shaping what's to come.

TEDCO, you are the rhythm of renewal. The spark. The proof that innovation isn't just imagined—it's danced into being.

- HOLLY HUNTLEY, LMD

EXHIBITORS LIST

COMPANY NAME	BOOTH
1104Health	68
Acarin Inc	90
Anne Arundel Economic Development Corporation	63
App Beacon	57
Ardent Privacy	50
Astek Diagnostics	48
Baltimore City Chamber of Commerce	72
Baltimore Underground Science Space	36
BioBuzz Networks	2/3
BioHealth Innovation (BHI)	69
Bowie State University	10
Calvert County Economic Development	
Capstone Tech	82
Carroll County Economic Development	75
CC Biotech	97
City of Frederick, Department of Economic Development	74
CLA	40
CONNECTpreneur	41
DataTribe	32
DelveHR	99
Didara Technology	55
Direct Dimensions, Inc.	17
Discovery District Partnership	29
Droserix LLC	51
Dynamic Dimension Technologies	22
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Forager Station	15
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Frostburg State University	9
FSC FIRST	30

COMPANY NAME	BOOTH
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Good Gov AI	25
GovieRates	56
Gripz, LLC	89
Harbor Designs & Manufacturing	20
Howard County Economic Development Authority	64
Howard University & PNC National Center for Entrepreneurship	12
Incubators + Labs at Hagerstown Community College	67
Integrated Pharma Services (IPS)	19
IP Brainbox	1
JIO ROBOTICS LLC	18
Johns Hopkins Center for Innovative Diagnostics for Infectious Diseases	11
Johnson & Johnson	42
Justin Panzer Consulting LLC	95
LASARRUS	59
LMD – a change agency™	33
Malloy Industries	92
Maryland Business Innovation Association	70
Maryland Department of Commerce	61 / 62
Maryland Department of Housing & Community Development (DHCD)	31
Maryland Economic Development Corporation (MEDCO)	78
Maryland Energy Innovation Accelerator	5
Maryland Industrial Partnerships (MIPS)	39
Maryland Small Business Development Center	38
Maryland Tech Council	76
Maryland Technology Internship Program (MTIP)	44
Maryland Women's Business Center	93
Mblue Labs	49
Meshu®	34
Mi-Helper, Inc.	28
MMG Capital Group	94
NanoForge Systems	24
NasaClip	47
NEXT powered by Shulman Rogers/My NEXT Raise	45
Nextwear Technologies	26

COMPANY NAME	BOOTH
Nū Momish	88
OST Global Solutions	14
PAGE Capacity Builders	87
PerVista, Inc.	16
Prince George's County Economic Development Corporation	77
Queen Anne's County Economic & Tourism Development	73
Revelo Software, LLC	60
RobotLAB Bethesda	84
RPM Tech	37
Shayna Hardy Photography, Inc	80
Spacii	103
Spark Coworking - Baltimore	71
St. Mary's County Department of Economic Development	66
Strategico Consultants	98
Technical.ly	101
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The Butterfly Effect	91
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Tomorrow's Bio LLC	58
Towson University StarTUp	8
University of Baltimore	8
University of Maryland, Baltimore	7
UsPlasma, Inc.	52
Vascular Rescue Inc.	53
Vizionary Project Group, LLC	96
Volman HR Strategy	83
Vortex Space Systems	21
Washington County Department of Business and Economic Development	67
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Xyngal Morph	102
Z Advanced Computing, Inc. (ZAC)	23
Ministry of Digital Economy and Entrepreneurship of the Hashemite (Kingdom of Jordan)	35



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Thank you for organizing the 2025 Expo. RPM Tech has been an exhibitor since 2018, never missing one. 2025 was the best, busiest so far, and we actually made some good connections.

- Cyrus Etmead-Moghadam, RPM Tech (Exhibitor)

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The event was truly outstanding in every respect - educational, inspirational, terrific speakers, great fireside chat between Troy and Governor Wes Moore, and useful connectivity. Sincere congratulations to the entire TEDCO team.

- Todd Ruppert,
Ruppert International

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The energy, organization, and sense of purpose that filled the room were brilliant to see. Maryland's entrepreneurs are fortunate to have TEDCO's vision and leadership supporting their growth. Jordan, too, is home to a vibrant and rapidly growing technology and entrepreneurship ecosystem. I have no doubt that through our shared values of innovation, collaboration, and opportunity, we can cultivate even greater success and impact on both sides.

- Ambassador of Jordan to the US
Dina Kawar

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THANK YOU TO SPONSORS

LEGACY



FOUNDER



LEADER



INNOVATOR



THINKER



ECONOMIC
DEVELOPMENT
CORPORATION



WHO WE ARE

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Troy A. LeMaile-Stovall
CEO

Abi Kulshreshtha
Executive Director, Maryland
Innovation Initiative (MII)

Ann Liebschutz
Director, Federal
Agency Engagement

Ann K. Pulley
Assistant Controller

Alex Choi
Executive Director,
Government Program
Development,
Affairs & Research

April Davis-Hurt
Lead BRIDGE Advisor

Avanti Shetye
Senior Director, Investment
Operations & Compliance

Ben Antebi
Associate Director,
Maryland Stem Cell
Research Fund (MSCRF)

Benga Erinle
DefTech Advisor

Brittney Jackson
Marketing Communications
Specialist

Cassy Haber
Director, Development &
Marketing

Claudius Taylor
Rural & Urban Business
Innovation Initiative Mentor,
Central Maryland

Denise Pina
Accounts Payable Lead
& Project Coordinator

DeJonna Farrar
Assistant Director, Digital
Marketing Coordinator

Diana Smith
Administrative Services
Manager

Elizabeth Good Mazhari
Investment & Ecosystem
Engagement Officer

Gary Evans
DefTech Advisor

Geyssel Gonzalez
Deputy Chief Financial
Officer

Graham Dodge
Vice President,
Venture Development

Griffin St Louis
Senior Program Manager,
Maryland Innovation Initiative

Jack Miner
Chief Investment Officer

Jalaycia Lewis
Program Manager,
Baltimore Innovation Initiative

Jason Harris
Investment Analyst

Jean-Luc Park
Deputy Chief Investment
Officer & Senior Director,
Social Impact Fund

Jim Poulos
DefTech Advisor

Julia Deng
Director, SBIR Programs

Justin Ferguson
Innovation Manager,
Venture Development

Katherine Hill Ritchie
Senior Director, Venture Funds

Karen Zuccardi
Ecosystem Director,
Venture Development

Kim Mozingo
Vice President, Federal
Programs

Malcolm G. Tyson
Venture Growth Advisor,
Prince George's County

Mindy Lehman
Chief Government
Program Development, Affairs
& Policy Officer

Omoré Okhomina
BRIDGE Advisor

Rachael Kalinyak
Assistant Director,
Marketing & Communications

Rajaniece Thompson
Grant Writer & Development
Specialist

Ron Kaese
DefTech Advisor

Ruchika Nijhara
Executive Director,
Maryland Stem Cell
Research Fund (MSCRF)

Sabrina Spinner
Assistant Manager,
Maryland Stem Cell
Research Fund (MSCRF)

Sam Shoge
Rural & Urban Business
Innovation Initiative Mentor,
Upper Shore & Delaware

Sephora Saint-Armand
Ecosystem & Equitech
Manager

Silvia Goncalves
Assistant Manager,
Maryland Innovation Initiative

Sofia Vegarra
Investment Team
Portfolio Manager

Stephen Auvil
Chief Federal
Engagement Officer

Tami Yoloye
Investment Analyst

Tammi Thomas
Chief Development &
Marketing Officer

Tammira Lucas
Venture Growth Advisor,
Baltimore City

Teddy Gresser
Senior Director, Seed Funds

Terri Collins
Senior Human
Resources Specialist

Terry Rauh
Chief Finance &
Operations Officer

Tyrome Smith
BRIDGE Advisor

Valery Gutierrez
Administrative Coordinator,
Maryland Innovation
Initiative

William L. Bernard
Rural Business Innovation
Initiative Mentor,
Lower Shore Region

Yasmeen Johnson
Board Governance
Administrative Coordinator

TEDCO'S LEGAL COUNSEL

Ira Schwartz
General Counsel

Jigita Patel
Deputy General Counsel

Stephanie M. Meighan
Assistant Attorney General

Fey Okupe
Assistant Attorney General

Jim Galante
Assistant Attorney General

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**Thank you for everything!
Congratulations on a successful
2025 TEDCO Expo, and thank you
for including me in this event!**

- KunLun Lien, TAIIDA

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**THANK YOU
FOR JOINING US FOR
THE FINALE!**

PITCH. NETWORK. LEARN. BE INSPIRED.



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