



**TEDCO'S
ENTREPRENEUR EXPO**

—2026—

SPONSORSHIP & EXHIBITING PROSPECTUS

OCTOBER 27, 2026

HILTON BALTIMORE INNER HARBOR

PRESENTED BY:

TEDCO

LEADING INNOVATION TO MARKET

TEDCOMD.COM

ABOUT THE EXPO

TEDCO'S ENTREPRENEUR EXPO

TEDCO's Entrepreneur Expo brings together all of Maryland's various entrepreneurial resources across the State under one roof for a day of celebration. The Expo draws **1000+** of the region's top entrepreneurs, business owners, angel and venture capital investors, legislators, and other influencers.

From healthcare to cyber, TEDCO's Entrepreneur Expo is the place to see all that Maryland has to offer. The day is jam-packed full of workshops, roundtable discussions, exhibiting companies and pitches, opening up great opportunities for entrepreneurs to network, learn, and be inspired.



1,179
ATTENDEES



112
SPEAKERS



23
SESSIONS



108
EXHIBITORS



50
STARTUP
EXHIBITORS

2025 ENTREPRENEUR EXPO KEY METRICS

97%
SAID THEIR PURPOSE
WAS ACCOMPLISHED

95%
RATED THE EVENT VERY
GOOD/EXCELLENT

81%
HAD A LOT/GREAT DEAL
OF VALUE FROM EXPO



2025 EXPO SUCCESS

“

TEDCO's Entrepreneur Expo highlighted Maryland's commitment to support and grow the life sciences ecosystem. We really appreciate TEDCO's ongoing support! Beyond funding, their guidance and resources are invaluable to our journey to prevent post-surgical abdominal adhesions.

- BioEvanesce (Exhibitor / Startup)

“

I walked away inspired, with new insights, valuable connections, and fresh motivation to keep pushing forward with my vision.

- Jimmy Jackson, TechForGood (Entrepreneur)

“

For more than a decade, the TEDCO Entrepreneur Expo has been life-changing for Maryland's founders and small-business leaders. No other organization has matched TEDCO's convening power in bringing together entrepreneurs, investors, service providers, policymakers, speakers, and exhibitors and delivering so much value in a single day. Whether someone is exploring a new idea, launching their first venture, or leading a growth-stage company, the Expo has been the single most reliable source of catalytic connections.

- Wynne Briscoe (Entrepreneur)

“

I attended the TEDCO Entrepreneur Expo for the first time, and what an incredible experience! As an entrepreneur myself, meeting so many inspiring leaders and innovators truly motivated me! I also loved reconnecting with the World Trade Center Institute team there and hearing from Gov. Wes Moore, who reminded everyone that Maryland is the place to invest in and grow!

- Maryada Bhattarai, University of Maryland, Baltimore County Student (Entrepreneur)



2025 EXHIBITORS

COMPANY NAME	BOOTH
1104Health	68
Acarin Inc	90
Anne Arundel Economic Development Corporation	63
App Beacon	57
Ardent Privacy	50
Astek Diagnostics	48
Baltimore City Chamber of Commerce	72
Baltimore Underground Science Space	36
BioBuzz Networks	2/3
BioHealth Innovation (BHI)	69
Bowie State University	10
Calvert County Economic Development	
Capstone Tech	82
Carroll County Economic Development	75
CC Biotech	97
City of Frederick, Department of Economic Development	74
CLA	40
CONNECTpreneur	41
DataTribe	32
DelveHR	99
Didara Technology	55
Direct Dimensions, Inc.	17
Discovery District Partnership	29
Droserix LLC	51
Dynamic Dimension Technologies	22
Elevo	
ETC Baltimore	46
Esurgi	27
F3 Tech Biomanufacturing Facility	43
Federal Laboratory Consortium	13
Forager Station	15
Foresight Science & Technology	79
Frederick County Office of Economic Development	65
Montgomery County Economic Development Corporation	86
Frostburg State University	9
FSC FIRST	30

COMPANY NAME	BOOTH
Gaia Agricultural Technology	54
Good Gov AI	25
GovieRates	56
Gripz, LLC	89
Harbor Designs & Manufacturing	20
Howard County Economic Development Authority	64
Howard University & PNC National Center for Entrepreneurship	12
Incubators + Labs at Hagerstown Community College	67
Integrated Pharma Services (IPS)	19
IP Brainbox	1
JIO ROBOTICS LLC	18
Johns Hopkins Center for Innovative Diagnostics for Infectious Diseases	11
Johnson & Johnson	42
Justin Panzer Consulting LLC	95
LASARRUS	59
LMD – a change agency™	33
Malloy Industries	92
Maryland Business Innovation Association	70
Maryland Department of Commerce	61 / 62
Maryland Department of Housing & Community Development (DHCD)	31
Maryland Economic Development Corporation (MEDCO)	78
Maryland Energy Innovation Accelerator	5
Maryland Industrial Partnerships (MIPS)	39
Maryland Small Business Development Center	38
Maryland Tech Council	76
Maryland Technology Internship Program (MTIP)	44
Maryland Women's Business Center	93
Mblue Labs	49
Meshu®	34
Mi-Helper, Inc.	28
MMG Capital Group	94
NanoForge Systems	24
NasaClip	47
NEXT powered by Shulman Rogers/My NEXT Raise	45
Nextwear Technologies	26

COMPANY NAME	BOOTH
Nu Momish	88
OST Global Solutions	14
PAGE Capacity Builders	87
PerVista, Inc.	16
Prince George's County Economic Development Corporation	77
Queen Anne's County Economic & Tourism Development	73
Revelo Software, LLC	60
RobotLAB Bethesda	84
RPM Tech	37
Shayna Hardy Photography, Inc	80
Spacii	103
Spark Coworking - Baltimore	71
St. Mary's County Department of Economic Development	66
Strategico Consultants	98
Technical.ly	101
TEDCO	100
The Butterfly Effect	91
The George Washington University	6
The Henry M. Jackson Foundation for the Advancement of Military Medicine, Inc.	4
Tomorrow's Bio LLC	58
Towson University StartUp	8
University of Baltimore	8
University of Maryland, Baltimore	7
UsPlasma, Inc.	52
Vascular Rescue Inc.	53
Vizinary Project Group, LLC	96
Volman HR Strategy	83
Vortex Space Systems	21
Washington County Department of Business and Economic Development	67
WearableDose	81
Women In Bio Capital Region Chapter	85
Wrench & Socket Organizational Strategy and Effectiveness	99
Xyngal Morph	102
Z Advanced Computing, Inc. (ZAC)	23
Ministry of Digital Economy and Entrepreneurship of the Hashemite (Kingdom of Jordan)	35

2025 SPONSORS

LEGACY



FOUNDER



LEADER



INNOVATOR



THINKER



SPONSORSHIP LEVELS

PRESENTING

\$150,000 (2 AVAILABLE)



ATTENDEE PASSES

- a. **Dedicated signage** throughout the event as “**level**” sponsor
- b. **Sponsor Wi-Fi**; including having password in company name
- c. **Sponsor a track of sessions**



CHOICE OF 2 EVENTS:

- | | |
|---|---|
| 1. 2-minute greeting at Breakfast or Lunch Keynote; signage to recognize as keynote sponsor | 5. 60-second commercial played in exhibit hall during the event |
| 2. Reception Sponsor | 6. 60-second commercial played at the reception |
| 3. Introduce Session | 7. 2-minute introduction of company before the morning or lunch keynote |
| 4. Introduce Fireside Chat | |

- d. **First choice** of exhibit space location (+2 attendee passes if exhibiting)
- e. **Lowest fee** for additional registrations (\$149 per extra pass)
- f. **Badge ribbons** recognizing sponsor level
- g. **Company logo** on photo booth backdrop



PROMOTIONAL:

1. Two full-page, full-color ads in the program guide
2. Opportunity to display company pop-up banner in main areas
3. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
4. Individual social media spotlights recognizing sponsorship
5. Dedicated spotlight on Expo website
6. Recognition as sponsor in promotional emails
7. Recognition as sponsor in program guide
8. Obtain Pre- and post-event registration list (excluding emails)

INFLUENTIAL

\$100,000 (2 AVAILABLE)



ATTENDEE PASSES

a. Dedicated signage throughout the event as “level” sponsor



CHOICE OF 1 EVENT:

- | | |
|---|---|
| 1. 2-minute greeting at Breakfast or Lunch Keynote; signage to recognize as keynote sponsor | 3. Introduce Fireside Chat |
| 2. Introduce Session | 4. 30-second commercial played at the reception |
| | 5. Sponsor a session and speak prior to session |

b. **Priority selection** of exhibit space location (+2 attendee passes if exhibiting)

c. **Lowest fee** for additional registrations (\$149 per extra pass)

d. **Badge ribbons** recognizing sponsor level

e. **Company logo** on photo booth backdrop



PROMOTIONAL:

1. Two full-page, full-color ads in the program guide
2. Opportunity to display company pop-up banner in main areas
3. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
4. Individual social media spotlights recognizing sponsorship
5. Dedicated spotlight on Expo website
6. Recognition as sponsor in promotional emails with company logo
7. Recognition as sponsor in program guide
8. Obtain Pre- and post-event registration list (excluding emails)

LEGACY

\$50,000 (4 AVAILABLE)



ATTENDEE PASSES

a. Dedicated signage throughout the event as **"level" sponsor**



SELECT ONE:

- | | |
|----------------------------|---|
| 1. Introduce Session | 3. Sponsor a session and speak prior to session |
| 2. Introduce Fireside Chat | |

b. Priority selection of exhibit space location (+2 attendee passes if exhibiting)

c. Lowest fee for additional registrations (\$149 per extra pass)

d. Badge ribbons recognizing sponsor level

e. Company logo on photo booth backdrop



PROMOTIONAL:

1. Full-page, full-color Ad in the program guide
2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
3. Opportunity to display company pop-up banner in main areas
4. Individual social media spotlights recognizing sponsorship
5. Dedicated spotlight on Expo website
6. Recognition as sponsor in promotional emails with company logo
7. Recognition as sponsor in program guide

VISIONARY

\$25,000 (5 AVAILABLE)



ATTENDEE PASSES



SELECT ONE:

1. Introduce Session
2. Introduce Fireside Chat

- a. Priority choice of exhibit space location (+2 attendee passes if exhibiting)
- b. Lowest fee for additional registrations (\$149 per extra pass)
- c. Badge ribbons recognizing sponsor level
- d. Company logo on photo booth backdrop



PROMOTIONAL:

1. Full-page, full-color Ad in the program guide
2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
3. Opportunity to display company pop-up banner in main areas
4. Social media "shout out" recognizing sponsorship
5. Dedicated spotlight on Expo website
6. Recognition as sponsor in program guide and in promotional emails with company logo

FOUNDER

\$15,000



ATTENDEE PASSES



SPEAKING OPPORTUNITIES:

1. Introducing a Session
2. Introducing a Fireside Chat

- a. **Priority selection** of exhibit space location (+2 attendee passes if exhibiting)
- b. **Lowest fee** for additional registrations (\$149 per extra pass)
- c. **Badge ribbons** recognizing sponsor level
- d. **Company logo** on photo booth backdrop



PROMOTIONAL:

1. Full-page, full-color Ad in the program guide
2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
3. Social media "shout out" recognizing sponsorship
4. Dedicated spotlight on Expo website
5. Recognition as sponsor in program guide and in promotional emails with company logo

LEADER**\$10,000****ATTENDEE PASSES**

- a. Opportunity to **introduce a session**
- b. **Prime exhibit space** (+2 Attendee passes if exhibiting)
- c. **Lowest fee** for additional registrations (\$149 per extra pass)
- d. **Badge ribbons** recognizing sponsor level
- e. **Company logo** on photobooth backdrop

**PROMOTIONAL:**

- 1. (1/2) Half-page, full-color Ad in the program guide
- 2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
- 3. Social media "shout out" recognizing sponsorship
- 4. Recognition as sponsor in program guide and in promotional emails with company logo

INNOVATOR

\$7,500

4 ATTENDEE PASSES

- a. **Prime exhibit space** (+2 Attendee passes if exhibiting)
- b. **Lowest fee** for additional registrations (\$149 per extra pass)
- c. **Badge ribbons** recognizing sponsor level
- d. **Company logo** on photo booth backdrop



PROMOTIONAL:

1. (1/2) Half-page, full-color Ad in the program guide
2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
3. Social media "shout out" recognizing sponsorship
4. Recognition as sponsor in program guide and in promotional emails with company logo

THINKER**\$3,500****ATTENDEE PASSES**

- a. **Prime exhibit space** (+2 Attendee passes if exhibiting)
- b. **Lowest fee** for additional registrations (\$149 per extra pass)
- c. **Badge ribbons** recognizing sponsor level

**PROMOTIONAL:**

- 1. (1/4) Quarter-page, full-color Ad in the program guide
- 2. Option to leave marketing collateral or gift items in conference registration bags (\$1,000 value)
- 3. Recognition as sponsor in program guide and in promotional emails with company logo

EXHIBITING INFORMATION

WHAT YOU RECEIVE



2

COMPLIMENTARY
ATTENDEE PASSES



6ft

TABLE + TABLECLOTH
AND IDENTIFICATION SIGN



1

STANDARD
DIRECTORY LISTING



2

CHAIRS

PRICING

SPONSOR

FREE WITH PACKAGE

STARTUP*

\$500

STARTUP - *LATE REGISTRATION*

\$550

FEDERAL & ACADEMIC

\$750

ECONOMIC DEVELOPMENT

\$750

CORPORATE

\$1,250

***Start-up Company Criteria: (20) Twenty or less employees**

A LA CARTE OPTIONS

Ask about in-kind sponsorships



BAG LEAVE-IN



CHARGING STATION



PARKING



SNACKS & COFFEE BREAK



HEADSHOT LOUNGE



THANK YOU
WE HOPE TO SEE YOU THERE
PITCH. NETWORK. LEARN. BE INSPIRED.

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